

Question Track

Do you have a 3D printer currently?



YES

- What platform (Brand)?
- What technology?
 - FFF = Fused Filament Fabrication
 - SLS = Selective Laser Sintering
 - SLA = stereolithography
 - CLIP = Continuous Liquid Interface Production (proprietary)
- What kinds of applications are you using them for?
 - Prototype
 - JFT = Jigs, Fixtures, Tooling
 - Production Parts
 - Other
- Would you like to learn more about the FFF and powder materials we offer?
- We've had teams save over 80% on their tooling and fixturing costs using additive, would you be interested in learning if the same opportunity might exist within your operation?



NO

- If you purchased a 3D printer, what applications would you use it for?
- Have you seen the use cases by Jabil and VW?
- Are you aware of the advantages 3D Printing can provide?
- Where does your company invest the most in jigs, fixtures, and tooling? Who would be the best person to connect with about this?
- Where are your jigs, fixtures, and tooling fabrications done and what is the average turnaround time?
- How much capacity does your tool room currently have? How much additional capacity can the tool room handle? What are your future capacity goals over the next 3 years?
- How do you see the future in regards to tool room expertise to support your business growth?
- What are the current costs of your jigs, tooling, and fixtures? What are your target costs?

Notes:
