





# The Chase Plastics Story

Kevin Chase, CEO, and Carole Chase, Vice-President

## Our commitment to you

At Chase Plastics, we're real people providing real solutions. It's something we've been doing since 1992, when Kevin and Carole Chase independently set out to redefine resin distribution with one fundamental premise: providing outrageous customer service. With sheer determination, a Detroit-bred work ethic and \$2,500 in their pocket, the husband and wife team worked together to fill a need for plastic processors by doing something the big distributors would not: provide quality specialty, engineering and commodity thermoplastics for small- to medium-sized applications with great customer service. Today, customer service is more than a value, it's instilled in our DNA, and it's inherent in everything we do. Just as the day we started, we're committed to providing real solutions that aren't delayed by red tape, inaction or indecision, but through a genuine understanding of your business and a mutual goal of helping you succeed and thrive.

## Real technical expertise

As the industry evolves, so does your business. That's why we're by your side every step of the way with insight to help you create efficiencies as well as providing solutions to any issues that may hinder your success. We're constantly outpacing the industry and are committed to advancing our customers to help you meet tomorrow's demands today.

- Technically skilled sales professionals with degrees and/or engineering backgrounds with processor experience
- Technical Development Engineers provide custom insight and expertise on materials and processing, over the phone or on your floor
- Exclusive Chase the Knowledge educational programs, webinars and technical blog
- Continuous evaluation and expansion of our supplier base, as well as warehouses across North America, Canada and Mexico

92% Net Promoter

### **REAL Outrageous Service**

We are proud that 92% of our customers are likely to refer us.

## Real culture

Real Responsiveness: it's vital to your business, to your competitive advantage and it's what we excel at. From our industry-leading product line and value-added services, to the ability to forecast industry trends while anticipating your needs, we pride ourselves on our ability to be nimble, flexible and respond with a sense of urgency when you need us.

When you become a Chase Plastics' customer, you're backed by an award-winning team. Empowered with extraordinary capabilities and state-of-the-art tools, we'll ensure that you're receiving exceptional service and the right product when and where you need it.

We provide customer service that's so outrageous, and a culture that is so unique, it's renowned throughout the industry. Among many accolades, we're honored to be repeatedly recognized by Plastics News on their "Best Places to Work" list.







#### 2021

#69 on Crain's Detroit Business Private 200 List

#### **2019** SPF [

SPE Detroit Community Service Award

#### 2015

#85 on Crain's Detroit Business Private 200 List

#### 2014

Crain's Detroit Business
Cool Places to Work in Michigan

#### 2013

#41 on Crain's Detroit Business
Fastest Growing Companies List

#### 2012

Ernst and Young Entrepreneur of the Year

**ISO 9001:2015 Certification** with Benchmark Ratings in Continuous Improvement, Internal Audits, Management and Resources

## Real service from real people

**Outrageous:** it's unheard of and rare in our industry – but it's what we pride ourselves on and it's the center of our Core Values. From real people answering the phone when you call to real engineers providing expertise on your floor when you're down, we're here to help you succeed. We're beholden to our Core Values that promote high expectations, character, independence, execution and teamwork. Through these, you can expect accountability not only for our performance, but from the performance of our valued suppliers, so that you're receiving quality products when and where you need them, every time you place an order.

Insight

Flexibility

Responsiveness

Dedication



# Get real solutions – today

New customers rate us **96% in satisfaction surveys.** Give us a chance today and we'll show you why!

Call 800-23-CHASE or email info@chaseplastics.com

6467 Waldon Center Drive • Clarkston, MI 48346 248-620-2120 • orders 800-232-4273 • fax 248-620-3192

ChasePlastics.com







